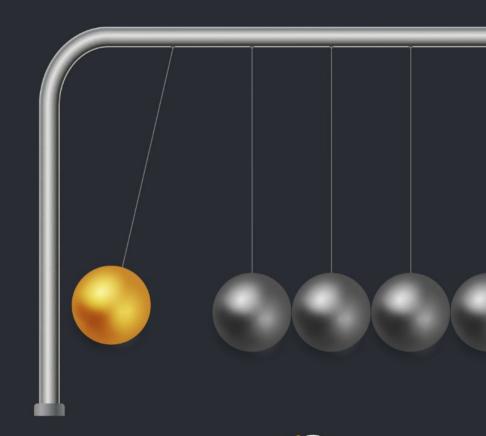
BDC PRESENTS

State of the Union: Post-Election Decarb Outlook

An electric fireside chat about the state of the building decarbonization movement

Thursday, Dec. 12, 2024 10am PT / 1pm ET





About the BDC

The Building Decarbonization Coalition (BDC) aligns critical stakeholders on a path to transform the nation's buildings through clean energy, using policy, research, market development and public engagement.

The BDC and its members are charting the course to eliminate fossil fuels in buildings to improve people's health, cut climate and air pollution, prioritize high-road jobs, and ensure that our communities are more resilient to the impacts of climate change.

- Sign up for our newsletter! https://buildingdecarb.org/newsletter
- Membership is free! Join us! buildingdecarb.org/join





Thank you to our Trailblazer Members!













































Upcoming Events



National Policy Call: Maryland

Tuesday, February 25, 2025, 1pm ET / 10am PT Register



California Policy Call

Tuesday, Dec. 17th, 10am PT Register



BDC Presents 2025

2025 Schedule TBA
Past recordings, including
November holiday induction
demo, are on our website



Webinar Logistics

- Everyone is muted.
- Panelists will not be responding to audience Q&A live, but you are welcome to ask and answer questions of each other in the chat during the conversation
- Drop comments for the whole group in the chat.
- This webinar is being recorded and will be placed in our website's Resource Library.
- All registrants will be emailed with a link and additional resources early next week.



Today's Panelists



Kristin George Bagdanov, PhD BDC Senior Manager of Policy Research



Skip Wiltshire-GordonAnnDyl Policy Group LLC
Senior Manager,
Government Affairs



Rose
Stephens-Booker

BDC

Managing Director of
Programs and
Partnerships



Matt Casale
BDC
Director of State
Mobilization





Wrapped 2024

Kristin George Bagdanov

Check out the 2024 edition of Building Decarb Wrapped: https://buildingdecarb.org/2024-w rapped-decarb-edition



2024 Trends

1. **Market:** Heat pump sales outpaced gas counterparts; induction sales continued to grow; US outperforms EU



Consumers are Choosing Heat Pumps Over Fossil Fuel Alternatives

3-Month Rolling Average Data from AHRI Monthly Reports, Jan 2022-Sep 2024





"Induction accounted for 18% of all cooking sales last year, and has been growing in double digits the past three years, outpacing non-induction competitors"

- AJ Madison



Heat pumps for space heating outperformed furnaces once again; electric water heaters also outsold gas; and heat pump water heaters outpaced gas for the first time

Electric Water Heaters Gain Market Share Over Declining Fossil Fuel Systems

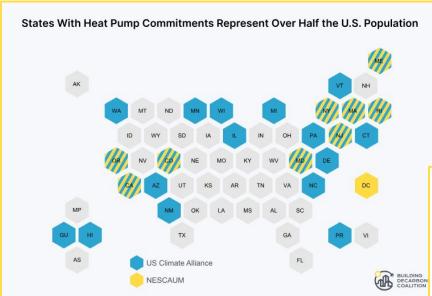
3-Month Rolling Average Data from AHRI Monthly Reports, Jul 2020-Sep 2024



2024 Trends

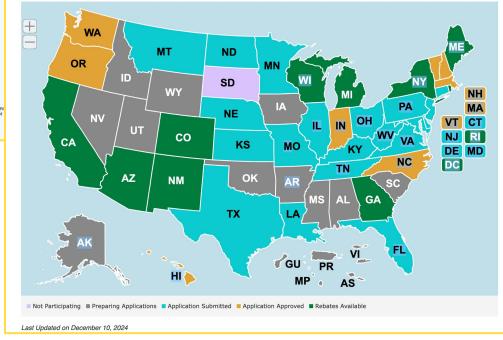
- 1. Market: Heat pump sales outpaced gas counterparts; induction sales continued to grow
- 2. Partnerships: Private-public, state, and federal partnerships supercharge commitments for ongoing heat pump deployment





2024 NESCAUM MOU: Heat pumps to comprise 65% of HVAC sales by 2030 and 90% by 2040.

As of Dec. 10th, 51 states and territories have applied for **\$6.6 billion** in IRA funding for electrification rebate and incentive programs.



2024 Trends

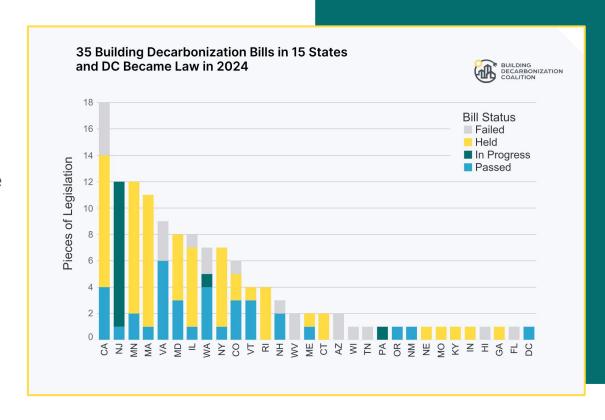
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- 2. Partnerships: Private-public, state, and federal partnerships supercharge commitments for ongoing heat pump deployment
- 3. Policy: Legislatures in 15 states and D.C. pass 35 laws to support building decarbonization



In 2024, 130 bills were introduced, 27% succeeded

- Emergent topics include:
 - Obligation to Serve
 - Future of Gas
 - Neighborhood Scale
 - Clean HeatStandards

You can see our full analysis here: https://buildingdecarb.org/2024-legislative-roundup





2024 Trends

- 1. Market: Heat pump sales outpaced gas counterparts; induction sales continued to grow, reaching 18% of cooking sales for a major retailer.
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- 4. Regulations: Public utility commissions reign in gas utility spending by targeting subsidies, pipeline replacement programs, and rates

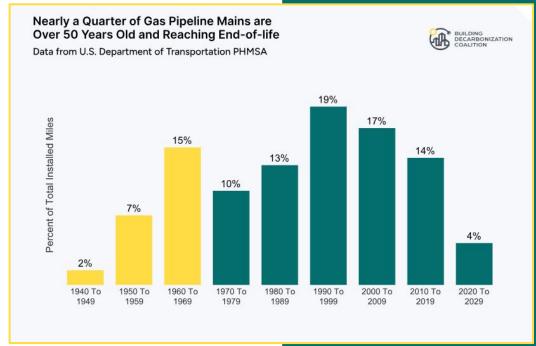


Regulators are cracking down on gas utility spending

Line extension allowances:

Removed or reduced state-wide or in specific utility territories across nine states

Pipeline Replacement: A quarter of pipelines are >50 years old; utilities spend \$33B / year to replace them. Huge opportunity to redirect \$ to non-gas-pipeline alternatives.

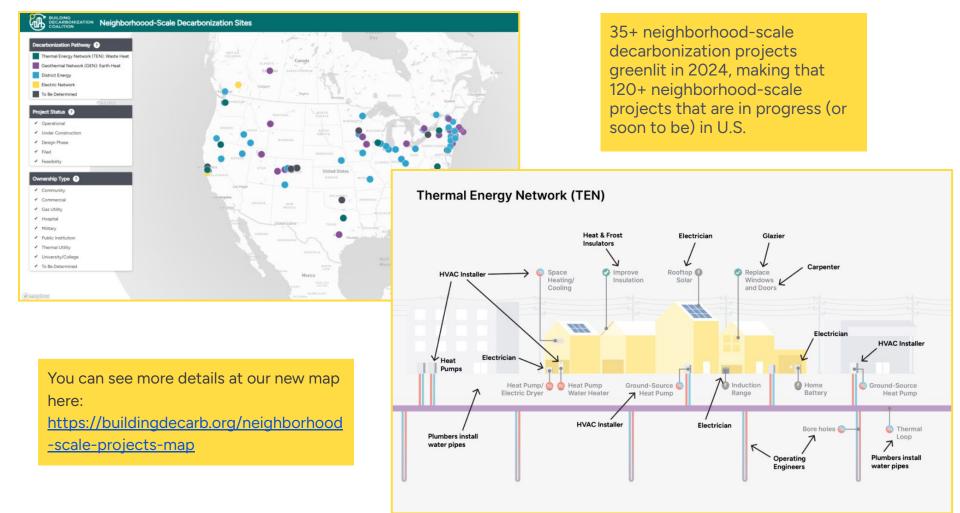




2024 Trends

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- 3. Policy: Legislatures in 15 states and D.C. pass 35 laws to support building decarbonization
- 4. Regulations: Public utility commissions reign in gas utility spending by targeting subsidies, pipeline replacement programs, and rates
- 5. Neighborhood Decarbonization: 35+ new neighborhood-scale projects are greenlit, bringing the total for at-scale decarbonization project to >125





Post-Election Federal Impacts

Skip Wiltshire-Gordon





Where we stand in 2025 - Republican "Trifecta"

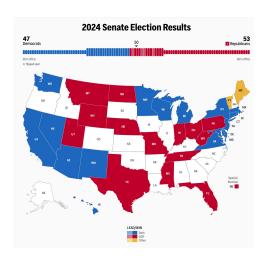
House: Remains R

Presidency: **D** to **R** (Flip)

Senate: D to R (Flip)







Source: Associated Press





Election Impacts: Federal Building Decarb Policy

Obstacles

- Recission: Congress
- Program Requirements Changes: Executive Branch
- Annual Agency Funding: Executive Branch (Budget Request) & Congress (Appropriations)

Opportunities

- Policymaker Education
 - Job Creation
 - Energy Affordability
 - Momentum





Key IRA Building Decarb Programs

Program	IRA Funding Allocation
HOMES Performance-Based Whole-Home Rebates	\$4.3B
HEAR Home Electrification and Appliance Rebates	\$4.5B
TREC Training for Residential Energy Contractors	\$200M
25C Tax Credit	\$12.4B CBO cost estimate (2022-2031)
GGRF Greenhouse Gas Reduction Fund	\$27B Across three subprograms



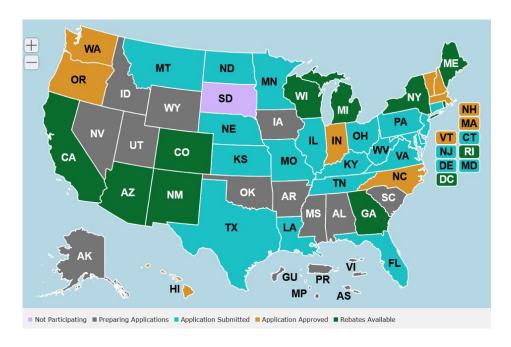
Key IRA Building Decarb Programs - Status

Program	IRA Funding Allocation	Funding Status
HOMES Performance-Based Whole-Home Rebates	\$4.3B	\$6.6B Funding applied for by states across both programs.
HEAR Home Electrification and Appliance Rebates	\$4.5B	
TREC Training for Residential Energy Contractors	\$200M	\$150M Funding applied for by states under the formula program.
25C Tax Credit	\$12.4B CBO cost estimate (2022-2031)	\$2.06B Claimed on tax returns in 2023
GGRF Greenhouse Gas Reduction Fund	\$27B Across three subprograms	\$27B 100% obligated



Current Status of Rebate Programs

- **38 states + DC** have applied for <u>full</u> funding from DOE to launch programs.
- 10 states + DC have launched programs



Source: Department of Energy





Outlook for continued leadership in the states Matt Casale

Heat Pump Adoption Targets and Zero Emission Standards









Neighborhood Scale and Thermal Energy Networks





Affordability



Incentives, financing and workforce development to address upfront costs.

Rate reform and whole home readiness to address operating costs.





Electric Fireside Chat